



**PRESS ALERT:**

**FOR IMMEDIATE RELEASE:**

**INTERSTATE'S CANADIAN DIVISION ANNOUNCES INSURANCE  
PARTNERSHIP WITH TRAVELERS GUARANTEE CO.**

NEW YORK: Interstate National Dealer Services, Inc. (INDS), one of the oldest and largest administrators of vehicle service contracts and extended warranties in North America, as well as their subsidiary, INDS Canada, are pleased to announce they have reached an agreement with Travelers Guarantee Company of Canada (Travelers), to provide insurance backing for many of INDS Canada's product offerings.

"This relationship will allow INDS Canada to pursue our collective goals to grow our unique company, while providing our Canadian customers with products that are insured by a financially strong insurer," said Shaun Fetherston, CEO of INDS Canada's parent company, Interstate National Dealer Services. "We see a great opportunity for growth in the Canadian market; and the need for professionally structured and insured service contracts," Fetherston added. "The combination of Traveler's AM Best's rating of "A" (Excellent) and INDS' twenty-eight (28) years experience in service contract administration will provide a "Win – Win" opportunity for our Canadian agents, dealers and consumers," stated Fetherston in conclusion.

"Travelers Guarantee Company of Canada takes great pride in being the leading provider of surety products in Canada, and we are pleased to partner with INDS Canada," said Robert A. Burns, Senior Vice-President Underwriting. "INDS has a strong record of service in the industry in the U.S., and we look forward to meeting their insurance needs throughout Canada," Burns concluded.

**About Interstate National Dealer Services, Inc.**

Founded in 1980, Interstate National Dealer Services is a leading full service provider of service contracts and extended warranties for new and used motor vehicles, including autos, RV's, watercraft, motorcycles and sport vehicles in 48 states and Canada. With nearly 2 million service contracts sold and administered and over \$500 million in paid claims, Interstate leads the industry in efficient and expedited claims handling, impeccable customer service and a superior technological infrastructure. For more information, please visit [www.inds.com](http://www.inds.com).

## **About Travelers Guarantee**

Travelers Guarantee, is a strategic subsidiary of The Travelers Companies, Inc., a publicly traded company listed on the New York Stock Exchange under the trading symbol "TRV", ranking 89 on the Fortune 500 list of US companies and number 240 on the Fortune Global 500. For more information please visit [www.travelers.com](http://www.travelers.com).

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